





MASTERCRAFT®

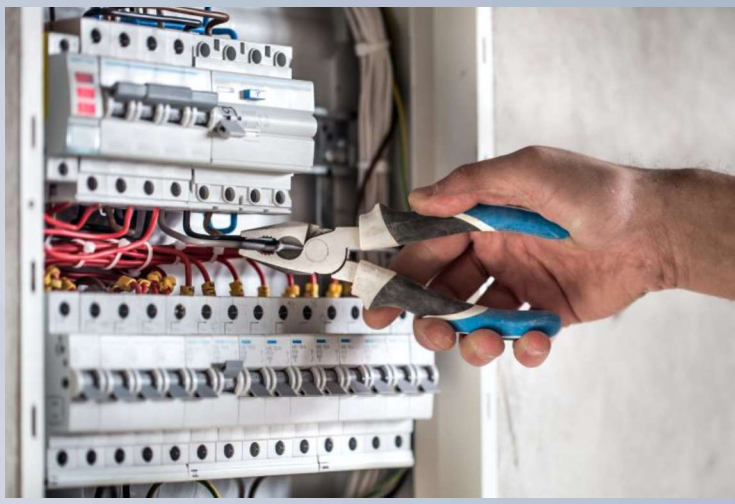


Communications Day

Friday 21 June 2024

Rydges Hotel

Wellington



MASTERCRAFT KITCHENS MASTERCRAFT ELECTRICAL MASTERCRAFT PLUMBING

Our Purpose

To be New Zealand's most trusted Kitchen, Electrical & Plumbing brand

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Our Values



MUTUAL - in all our relationships



RELIABLE – we do what we say



PASSIONATE – we’re in boots and all



GROUNDED – we’re down to earth





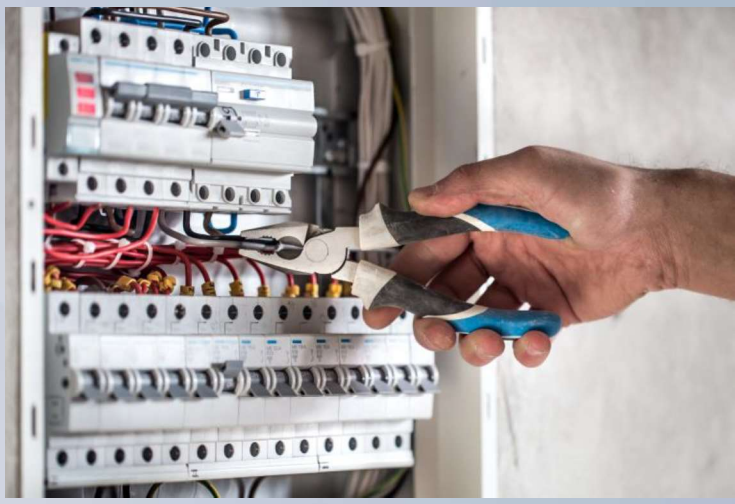


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Welcome

Dave Wilson



Pressure & Time can turn even a grain of Sand into a Pearl

Pearls are also created due to a form of self-protection

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Welcome

Ashlyn Cox & Ana Carter – MCK Tokoroa

Brad and Janet Tikey – MCK Otago

Kaydi O'Connor – Marketing Coordinator

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a fond farewell



Robyn and Wayne – MCK Otago



Carol and Tony – MCK Whitianga



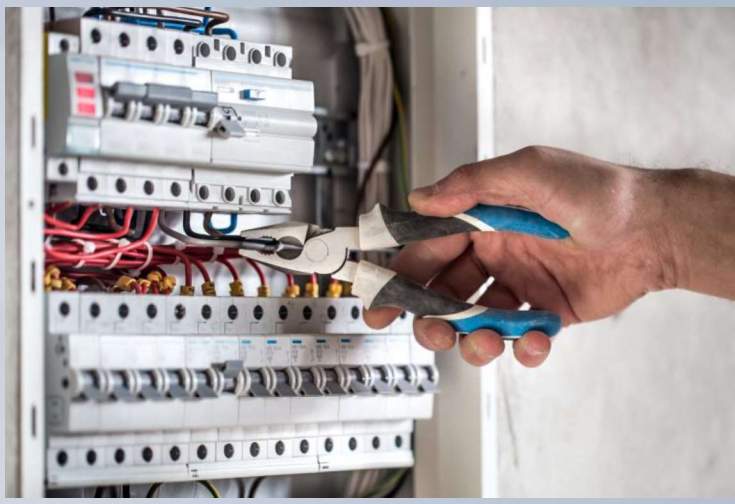




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Celebrating 10 Years



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Luke Boustridge MNZM













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Upcoming events

Communication Day
Friday 18th October 2024
Auckland

SUDIMA HOTELS

Annual Conference
Tues 11 – Thurs 13 March 2025
Adelaide

Play to Win

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Adelaide



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Oval Hotel



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Adelaide Oval

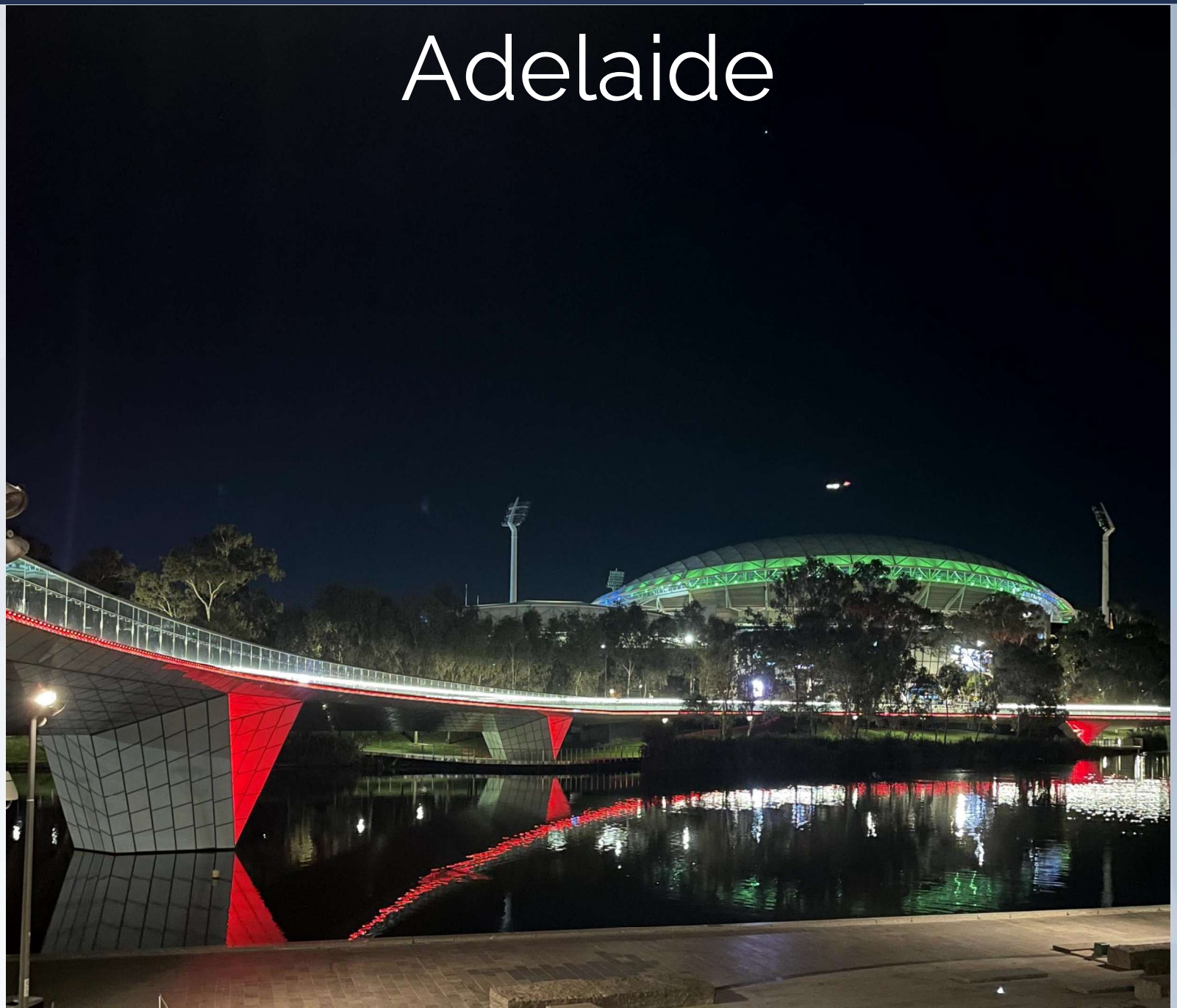


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Adelaide



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Barossa Valley

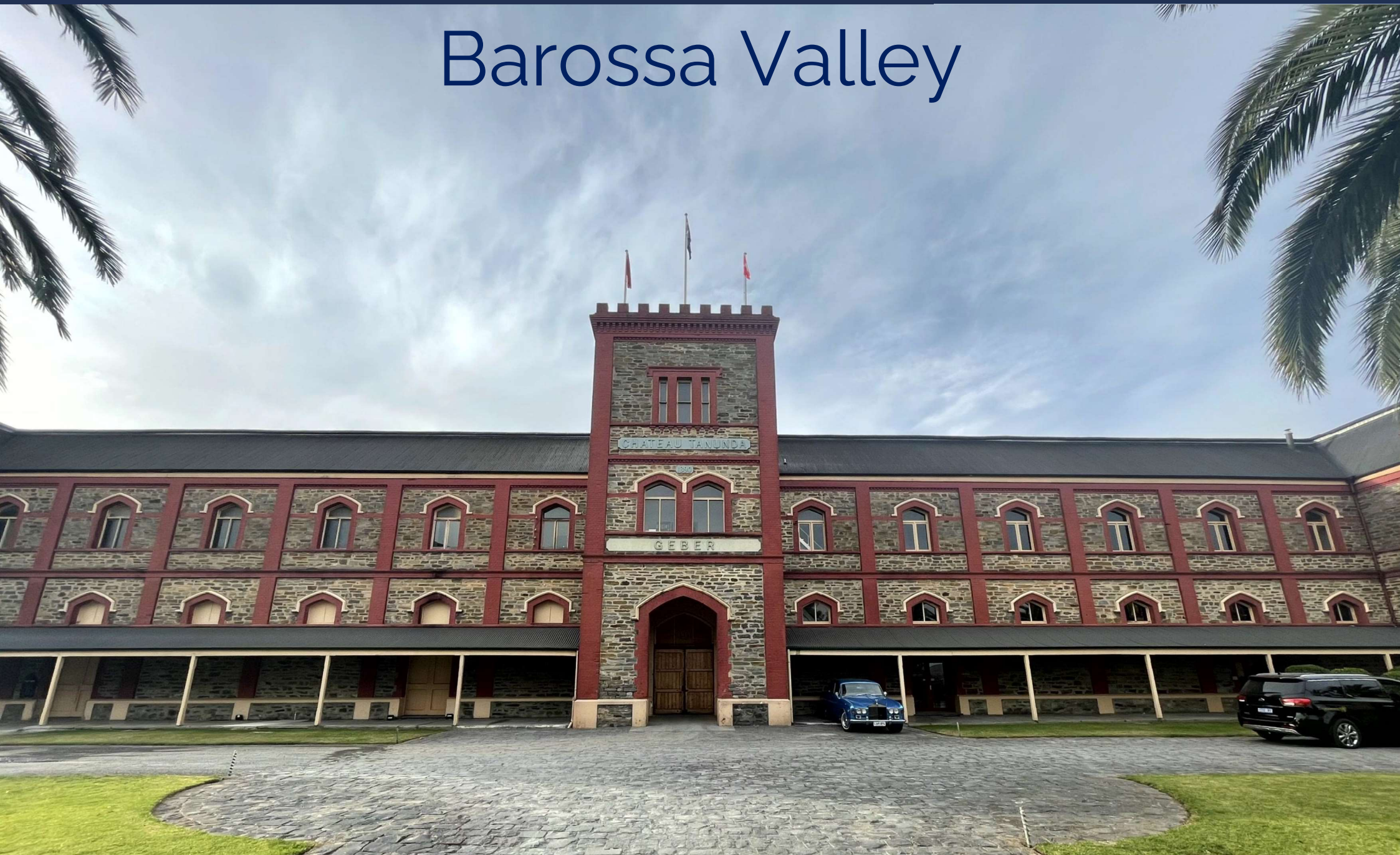


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Barossa Valley



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Barossa Valley



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Barossa Valley



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Barossa Valley

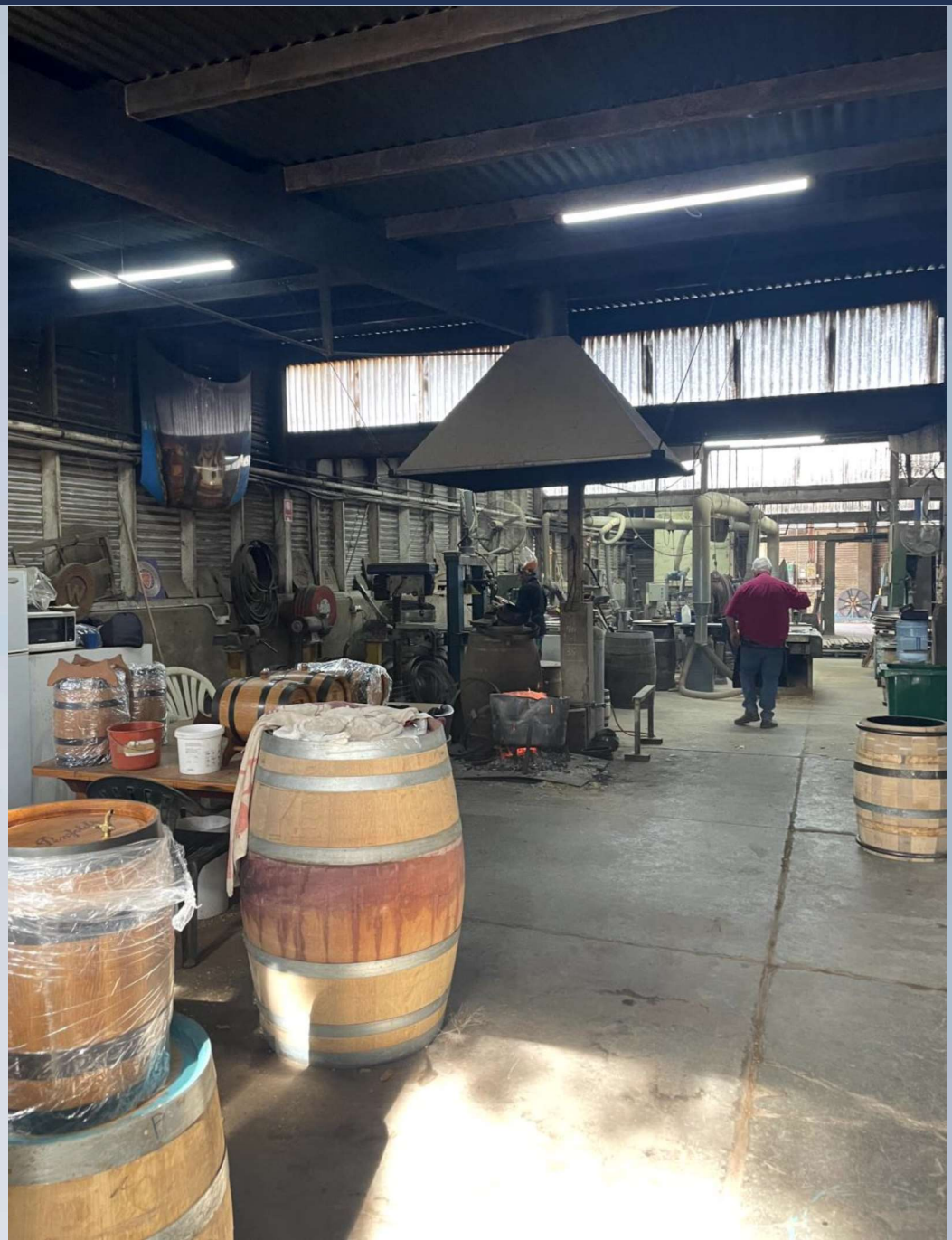


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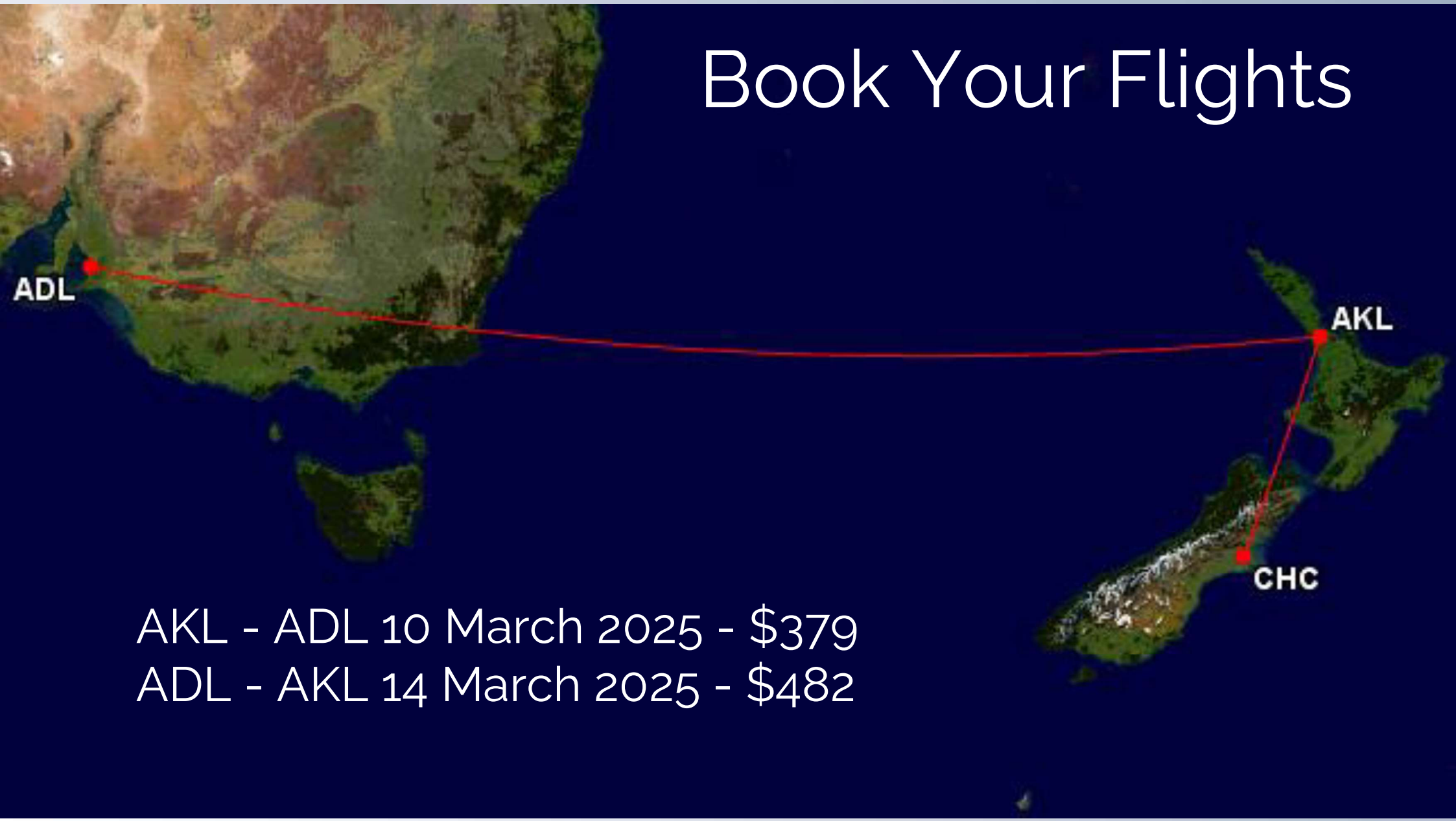


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Book Your Flights



AKL - ADL 10 March 2025 - $379
ADL - AKL 14 March 2025 - $482





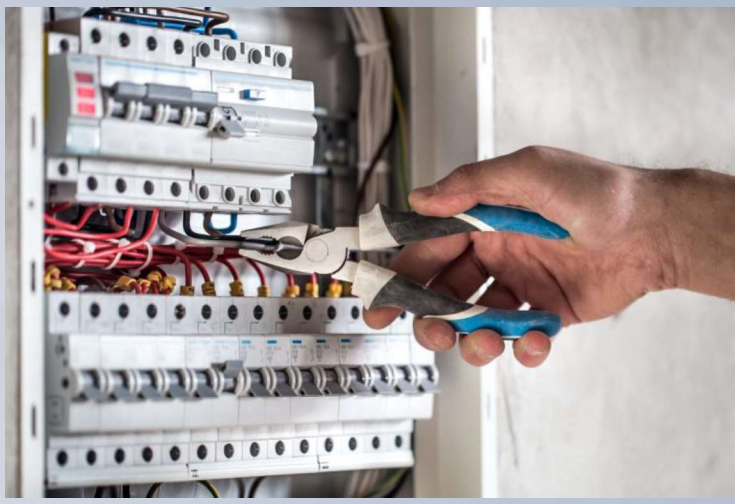


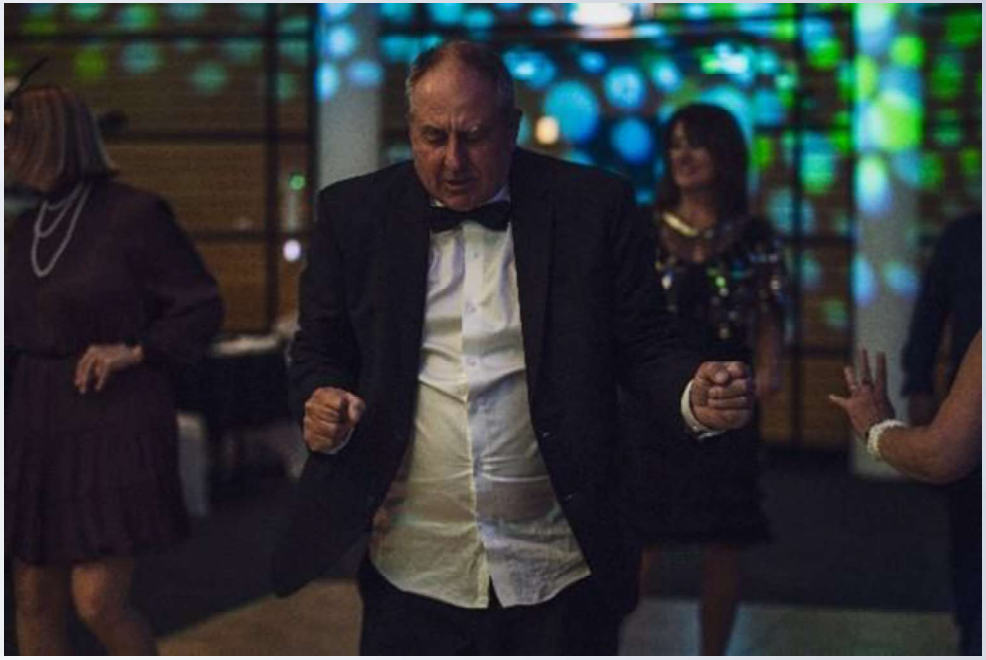
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Horses Ass

Luke Boustridge







1 - Tech Triumph Turnaround

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Tuesday 5 March 2024

Dear MASTERCRAFT SERVICES (NZ) LIMITED,

We are writing to you as the registered owner of a vehicle with the number plate **NHM930**. Your details have been obtained from the Motor Vehicle Register.

We believe a vehicle with your number plate acquired $148.52 of fuel without full payment being received. This could have been because of a system or process error, or a variety of other reasons.

For example, if the vehicle in the photo isn't yours, you may be a victim of stolen or doctored plates and it's important you let us know.

We want to fix this matter for you quickly, so please call us on **0800 800 027** to discuss (select option 8 from the menu). Our phones are open Monday to Friday between 9am and 5pm.



DATE
Wednesday 28 February 2024 at 11:36am

LOCATION
BP Connect Papakura
53 Parkhaven Drive Rosehill, Auckland 2113

NUMBER PLATE
NHM930

FUEL TYPE
Die

COST PER LITRE	LITRES	AMOUNT
$2.3790	62.43	$148.52

2 – The Iron Grip

Robyn Belz

Whose heavy-handedness resulted in a fuel pump nozzle stuck so firmly that it took a part of the car's fuel tank with it.

3 – The Squash Court Spectacle

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4 – The Vanishing Act

Russ Lawry

Who managed to lose his amazing race team cap within 15 minutes of receiving it.

5 – The Self-Sabotage Special

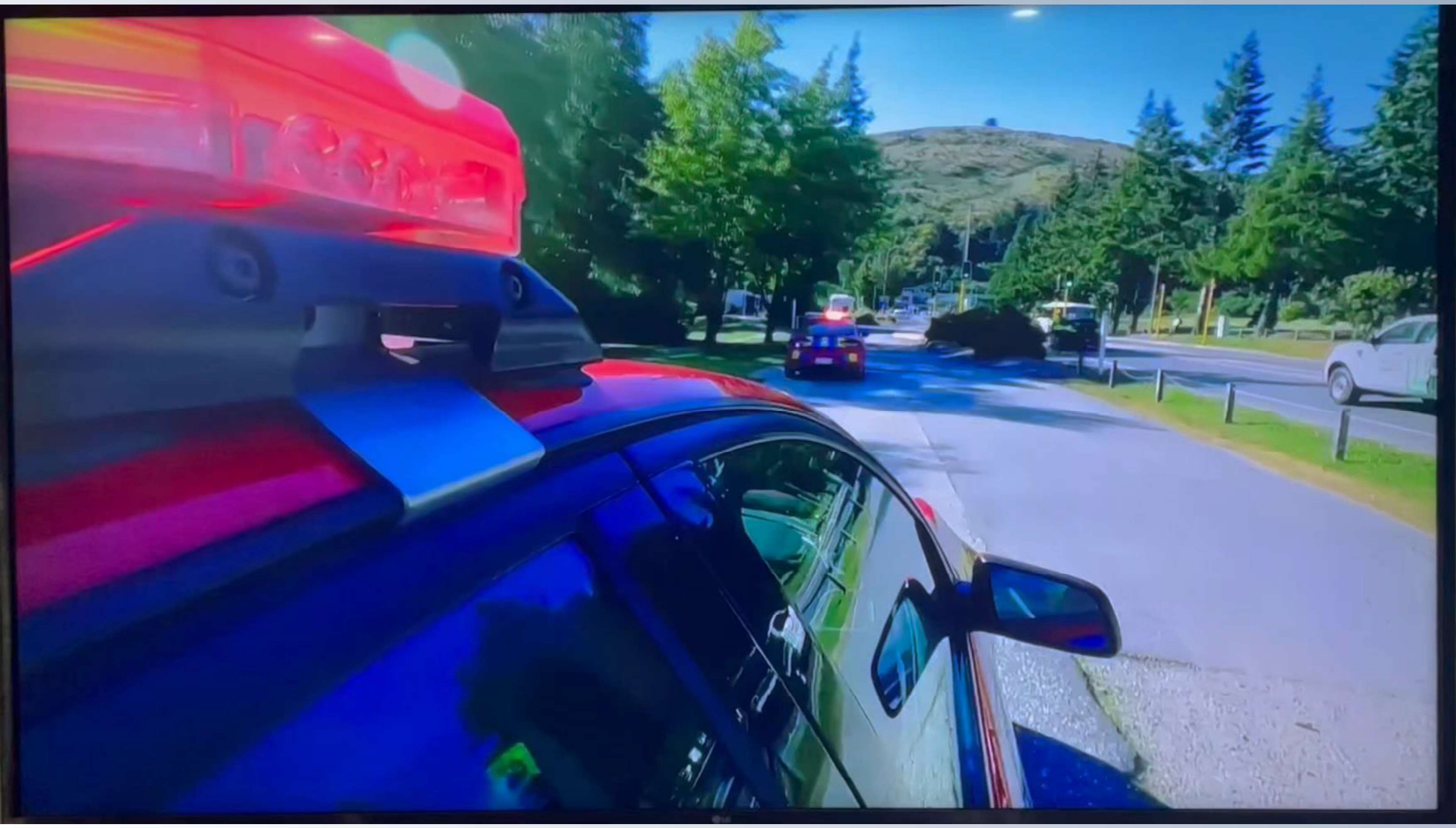


6 – The Unplanned TV Star

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7 – The Curb King

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BRIDGESTONE

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The Squash Court Spectacle:

Ian Pattinson

Who hosted a lunch so enthusiastically that he ended up too inebriated to play his squash match.





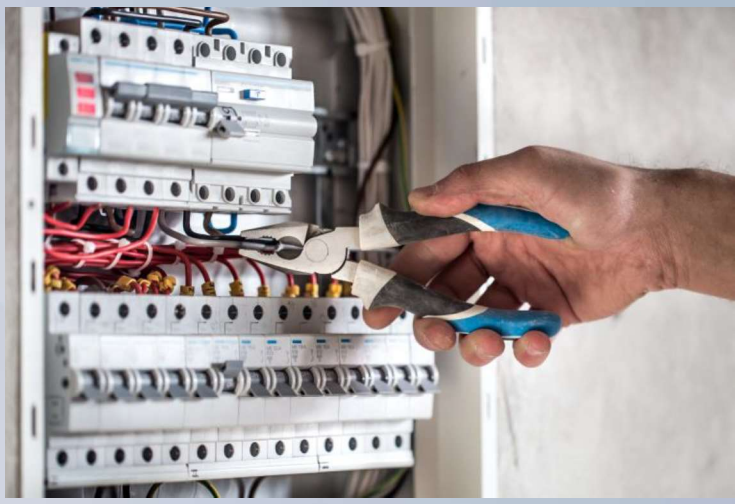


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Solar

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SOLAR FARM PROJECT

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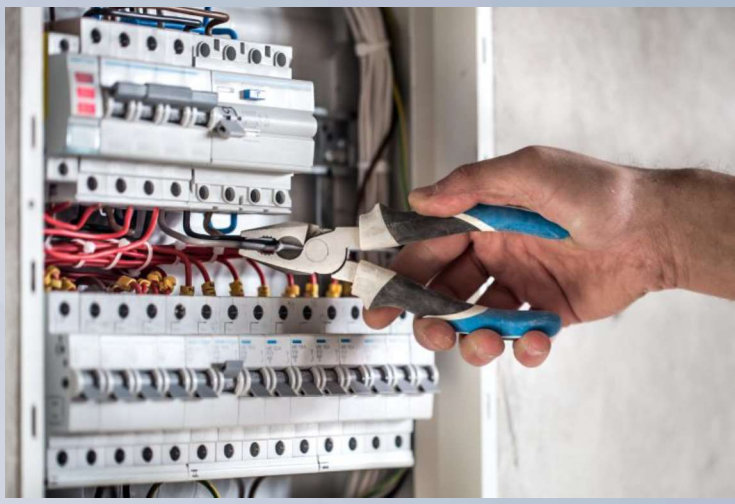


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Economic Update

Dave Wilson




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00:02 / 04:50

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Stats NZ Tatauranga Aotearoa

Consents

2 May 2024

There were 35,236 new homes consented in the year ended March 2024, down 25 percent compared with the year ended March 2023, according to figures released by Stats NZ today.

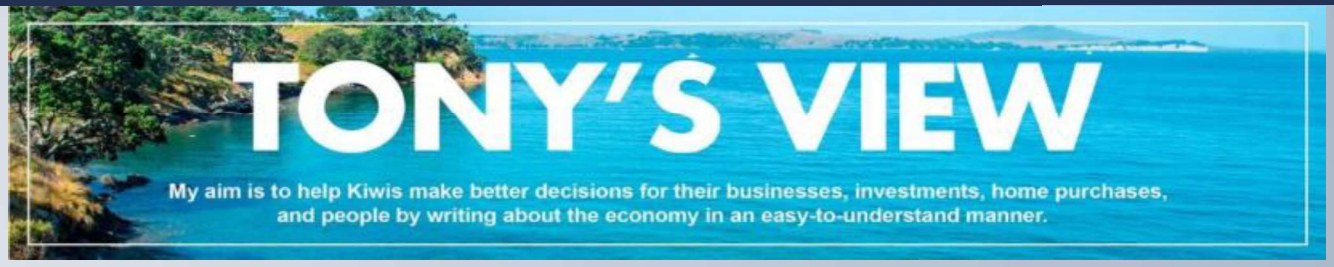
“The annual number of new homes consented has continued to decrease from its peak of 51,015 in the year ended May 2022,” construction and property statistics manager Michael Heslop said.

In the year ended March 2024, there were 15,166 stand-alone houses consented, down 23 percent compared with the year ended March 2023. There were 20,070 multi-unit homes consented, down 26 percent over the same period.

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Signature Homes

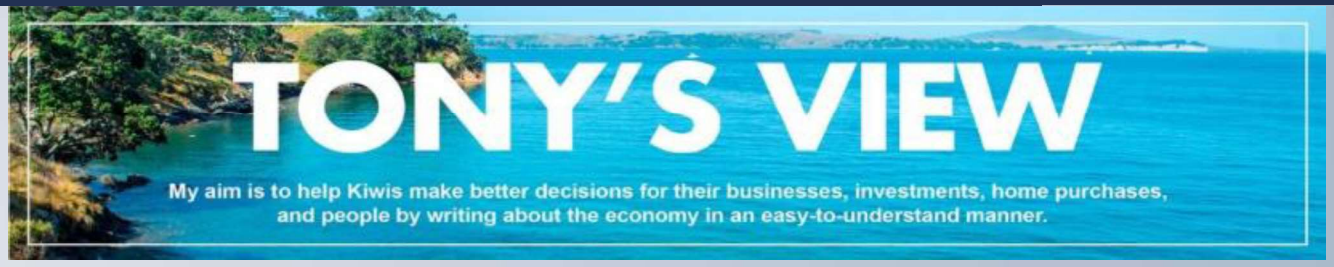
FP & Location		Jan-24		Feb-24		Mar-24		FY2024 Q4			Apr-24	
Franchise	Region	UC #	Smart Homes	UC #	Smart Homes	UC #	Smart Homes	UC #	Smart Homes	%	UC #	Smart Homes
Ceanel	SHL NTH	2	0	0	0	1	0	3	0	0%	0	0
SRL	SHL ROD & NS	21	0	2	0	2	0	25	0	0%	1	0
SCL	SHL AKL - KO	3	0	7	0	18	0	28	0	0%	0	0
Pritchard	SHL WEST AKL	1	1	1	1	0	0	2	2	100%	0	0
HBD	SHL BOT & MAN	2	0	1	0	1	0	4	0	0%	0	0
GBL	SHL PAP & FRA	1	0	3	0	2	1	6	1	17%	0	0
Vogue	SHL BOP & COR	0	0	0	0	1	0	1	0	0%	2	0
Parangon	SHL WAI	0	0	12	2	6	2	18	4	22%	1	0
Mizak	SHL TAR	2	1	0	0	1	0	3	1	33%	1	1
RAC	SHL PN & MW	0	0	0	0	0	0	0	0	#DIV/0	1	0
T & N	SHL Great WLG	0	0	1	0	0	0	1	0	0%	0	0
Airangi	SHL NEL & TAS	1	0	5	0	6	0	12	0	0%	0	0
BHC	SHL North CHCH	0	0	1	0	1	1	2	1	50%	0	0
TKR	SHL South CHCH	2	1	5	3	2	2	9	6	67%	4	2
REM B	SHL South CHCH - KO	0	0	0	0	5	0	5	0	0%	0	0
CNR	SHL QL & CO	0	0	0	0	2	0	2	0	0%	0	0
Total		35	3	38	6	48	6	121	15	12%	10	3
2023		23	7	36	7	62	12	121	26	21%	11	3
2022		27	14	32	16	101	18	160	48	30%	41	16



WHEN THE TIDE GOES OUT

- We're here because of a failure of the Reserve Bank to act in 2021
- RB has a change in role from a stabilising to a destabilising force in the economy.
- Lots of examples of where the RB has 'come to the rescue.'
  AFC 97/98 9%-4.5% ; Dotcom crash 2000 6.5% - 4.75%; GFC 2008 8.25% - 2.5%; 2019 record low of 1%; Pandemic years and money printing

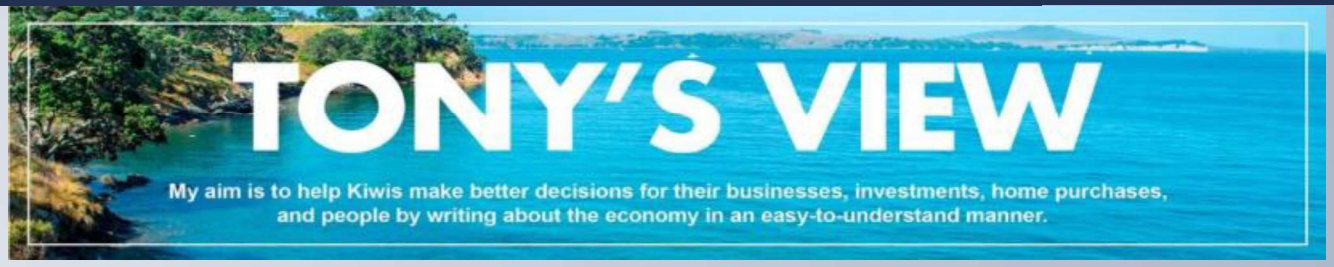
> The upshot and the point I wish to make is this. In the past when the crap has hit the fan the Reserve Bank have jumped in to save the day with large policy easing. That is not happening now.



WHEN THE TIDE GOES OUT

My view is that by the December quarter of this year the extent of weakness in the economy will be great enough that the Reserve Bank's anticipation of extra lagged decline in inflation because of that will overwhelm potentially still worrying forward pricing measures to encourage policy easing.

But before we get there the pain is going to get a lot worse.
The media will be filled with many more stories of woe across a lot of sectors and especially retailing, residential construction (the cream is rising to the top in that sector), and hospitality.



WHEN THE TIDE GOES OUT

"Only when the tide goes out do you learn who has been swimming naked."

- When the tide is rising, all the boats are lifting
- False sense of ability – any fool can do it
- But take away the extraordinarily generous economic conditions and those with insufficient ability and capital will be left naked and exposed, their inadequacies on show for all to see.
- This year is when the weak, inexperienced, undercapitalised get weeded out.
- This is our opportunity







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One NZ Opportunity

Luke Boustridge

one.nz

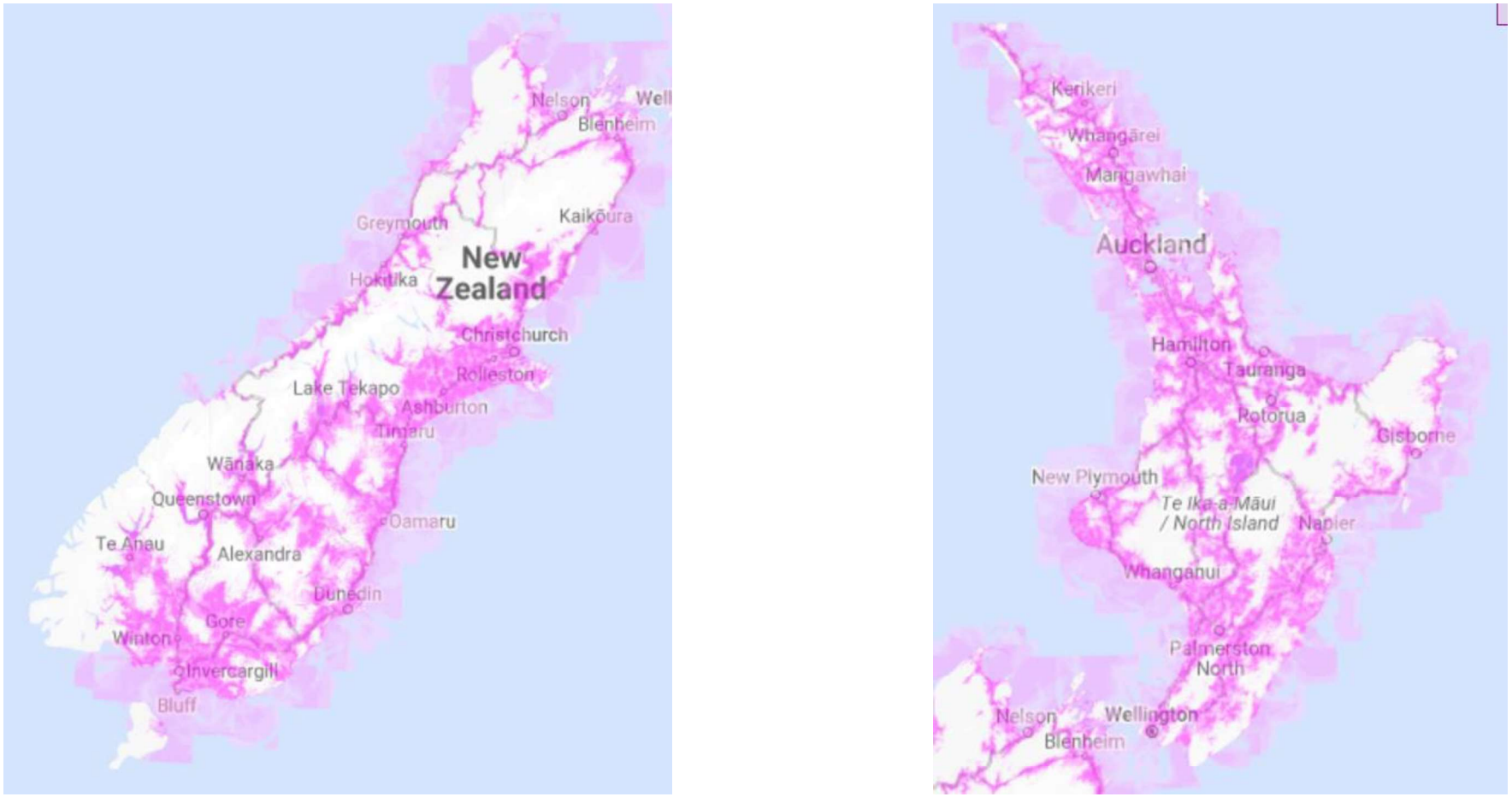
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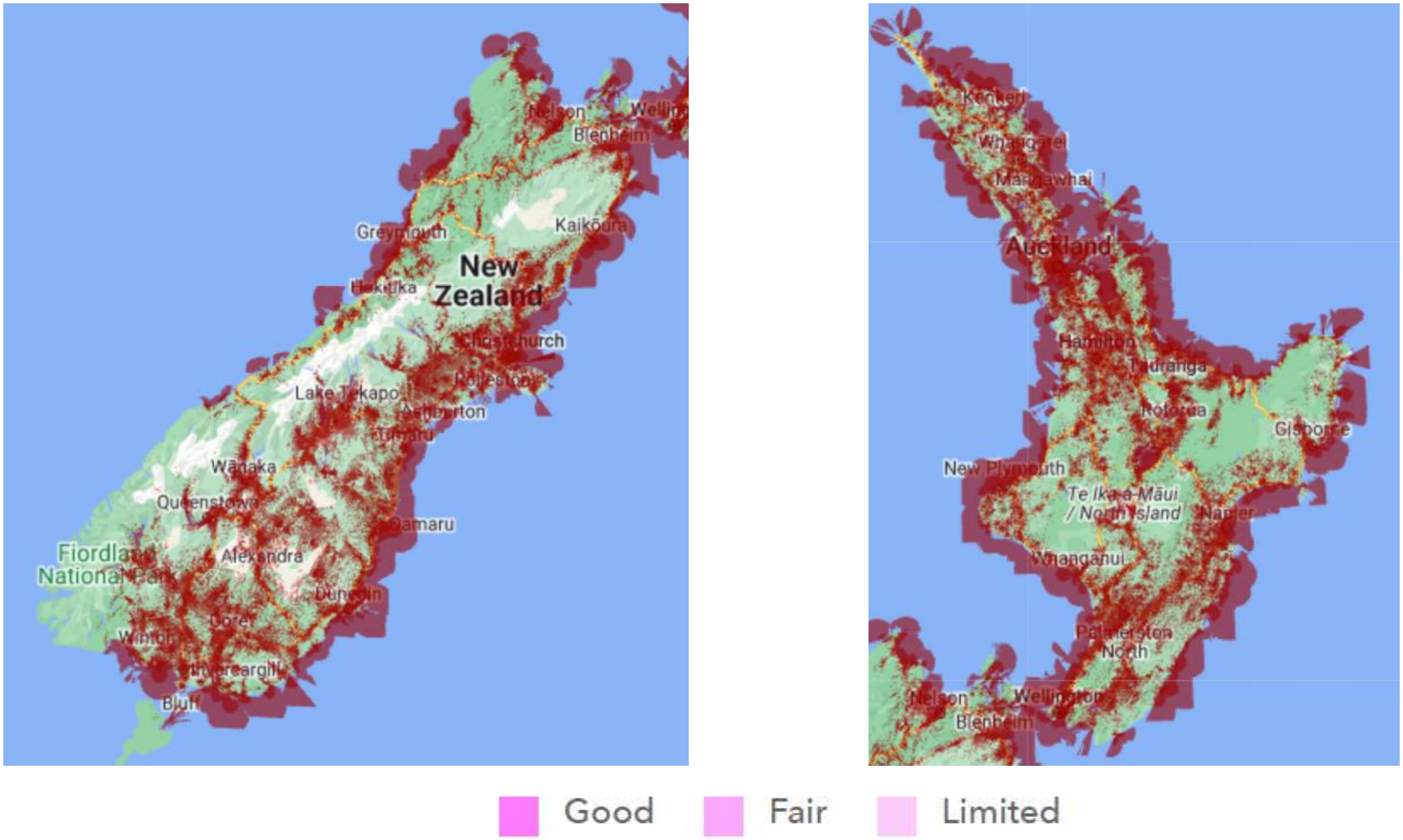
One NZ Mastercraft Membership Offers



Spark 4G coverage Map



One NZ 4G coverage Map



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SpaceX

- Pairing Starlink direct-to-cell's revolutionary satellite constellation and our award-winning mobile network† means our place, our playground, and your business just got safer
- Transforming how people connect with each other. It will revolutionise how businesses like yours operate in sectors such as agriculture, horticulture, fisheries, tourism, forestry, transport and logistics; the private and public sector opportunities are endless
- Supercharging efforts to connect all New Zealanders, eliminating black spots and providing quality mobile connectivity to evervone in NZ*



*TXT only launching by end of 2024. Voico and data launching in 2025
†Awarded for the second year running by umlaut, an Accenture company, in 2023.

What is the main benefit for customers?

Currently, the One NZ network covers 99% of the places New Zealanders work and live, but that leaves around 40% of the country's land mass with no coverage.

What Functionality will be added and when?

By the end of 2024, you will be able to send and receive text messages
By the end of 2025, you will be able to make and receive phone calls, along with basic data use.

Is this exclusive to One NZ?
No, They have just been the first to get this moving.

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The One for Business

Endless Team Plans

Flexibility

With endless data and the ability to top up max speed data, there's no risk of running out, so you and your team can focus on your business, and everyone has the freedom to work the way they want to, when they want to.

Simplicity

With unlimited talk and TXT to standard NZ and Aus numbers, plus Local Number on Mobile included - they're the simple, all-inclusive plans for your team. Plus, our new Super plan has International Calling included for those teams who make regular overseas calls.

Cost certainty

You'll always know what your monthly plan fee will be with endless data, and with two affordable price points depending on your team's data requirements - so no more unexpected data costs! And if your team are traveling overseas, no one else offers 4G roaming speeds in as many destinations as One NZ, with $6.96 (ex GST) Daily Roaming

Broadband

SmartWifi

Our business broadband plans come with a SmartWifi modem putting you in control of your network. Prioritise your team's devices, connect customers to guest Wifi, set time limits and restrict access to certain sites. Simple to set up and manage from your smart phone.

SuperWifi

Add-on SuperWifi to get the full power of Wifi6 mesh technology to every corner of your business premises, so you can keep doing what you need to, without interruption.

Business Fibre

One Business Fibre plan provides you with symmetrical download/upload speeds, with the option to Boost your speeds. It comes with a dedicated Fibre Install Manager who'll take responsibility for your fibre set-up. They'll be a single point of contact for you, minimising any interruptions to your business.

Business Wireless

Our Business Wireless plan runs over our superfast 4G and 5G mobile network, and we'll give you 5G wherever and whenever it becomes available at no extra cost. Get your business up and running fast, just plug in your modem and go

Webex

SmartWifi

Real-time Noise Cancellation on video calls. Both calling parties can turn each other's noise on/off.

Softphone Client

This new pofile allows customers on other carriers to use One Business with Webex. For example customers with contractors, BYO mobile, or team members working overseas.

True Mobile Convergence

High performing mobile phone features allow your mobile to be an extension of the telephone system.

Frictionless administration

Manage with frictionless admin through the customer portal, with responsive support, minimal upfront costs, and customisable packages per user that scale as business needs change.

one.nz

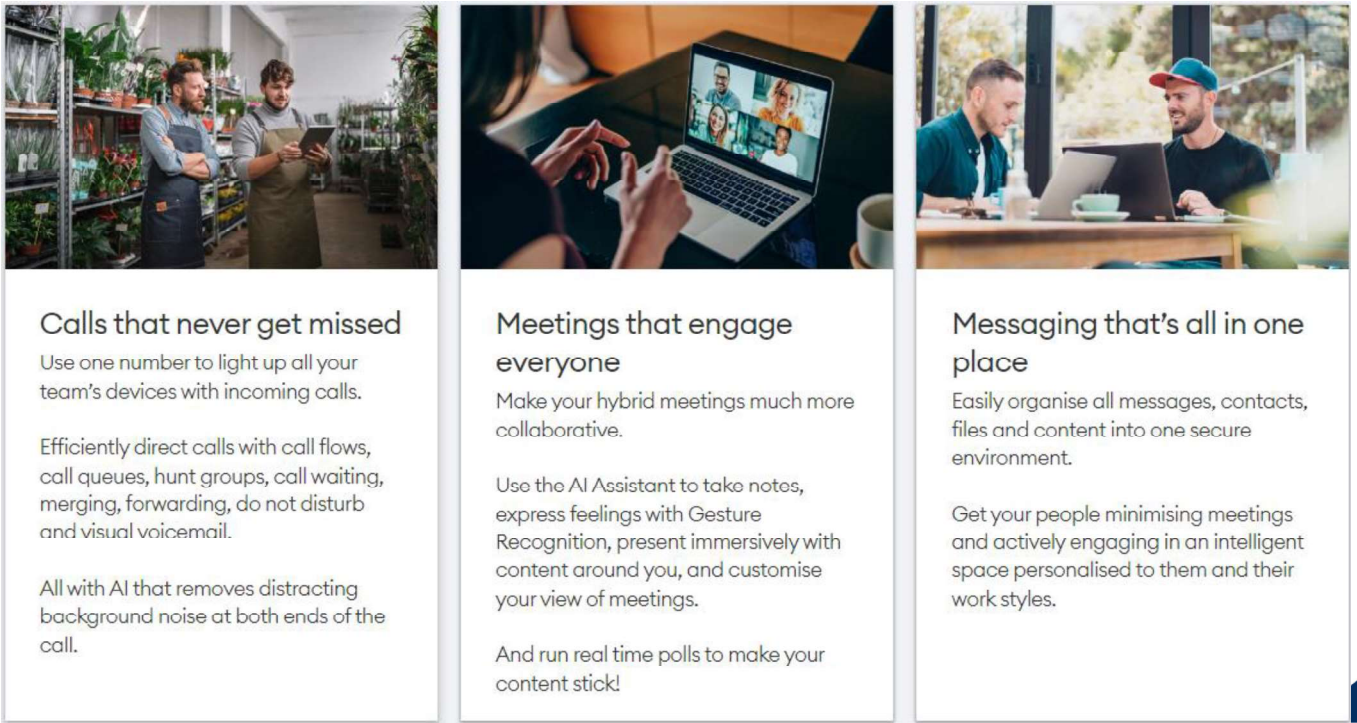
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What is Webex?

One NZ replaced their Cloud PBX and collaboration platform on 31st March 2024. Cisco has replaced this technology with Webex.

Webex brings you everything your business needs to transform every way you work with your team and customers. It allows people to work from anywhere and over any “connected device”, it is a single tool, for desktop and mobile platforms, enabling seamless communication and making it simple to share information.



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Mobile & Broadband Offers

Large

Best plan if you use a lot of data and frequently hotspot and stream

$35* p/m
ex GST (was ~~$42p/m~~)

40GB
Max Speed Data + Endless Data at reduced speeds

Unlimited talk & txt
on mobile included

Local Number
to standard NZ & Aus numbers

Hotspot
included

WiFi Calling
included

Max Speed
Top-up available

PLUS 1 Month Free Access

One Team Plan™

Best for higher usage of data and international calls

$52* p/m
ex GST

Unlimited Max Speed Data

Unlimited talk & txt
on mobile included

250 mins & 50 txt
to standard numbers to 20 international destinations

Local Number
on mobile included

Hotspot
included

WiFi Calling
included

PLUS 3 Month Free Access

* For Large and One TeamPlan™ eligibility criteria and terms and conditions, please go to https://one.nz/business/mobile-plans/#have-a-team-of-5-people-or-more

Business Wireless

$65* p/m
ex GST
with 2 months free per month for 12 months
Price incl. mobile discount

Unlimited Data
5G-speeds at no extra cost, where available
Minimum 4G-speed
Free static IP address upon request

Add On
SuperWifi for $4 p/m per unit
Phone line with unlimited standard landline and mobile calls to NZ and Aus, for $8 p/m

PLUS 2 months Free access on a 24month term

Business Fibre

$95* p/m
ex GST
with 2 months free per month for 12 months
Price incl. mobile discount

Unlimited Data
Download/Upload speeds up to 500x500
Supported by Fibre Install Manager
Free static IP address upon request

Add On
SuperWifi for $4 p/m per unit
Phone line with unlimited standard landline and mobile calls to NZ and Aus, for $8 p/m
Boost to 900/500Mbps for $10p/m

PLUS 2 months Free access on a 24month term

SuperWifi
Add-on SuperWifi to get the full power of Wifi 6 mesh technology to every corner of your business permises, so you can keep doing what you need to, without interruption.

* For eligibility criteria and terms and conditions, please go to https://one.nz/business/broadband/broadband-plans/

one.nz

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One Business with Webex Offers

One Business with Webex - Mobile
(from $15p/m)

Perfect for the individual who spends the majority of their time out and about on their mobile.

The subscription offers:

- A singular presence including voicemail
- Active call control and features
- Group call control and features
- Meeting attendance for collaboration
- Instant messaging and presence

*36-month term

One Business with Webex - Softphone
(from $23p/m)

Perfect for a Bring Your Own Device user or someone without a mobile

The subscription offers:

- Separation from general mobile operation
- DDI only presence including voicemail
- Active call control and features
- Group call flow functions
- Meeting attendance for collaboration
- Instant messaging and presence

*36-month term

One Business with Webex - Premium
(from $35p/m)

The complete environment supporting all user devices with simultaneour presence and calling functionality

The subscription offers:

- Supports either singular or separated mobile operation
- Calling over any device
- Active call control and features
- Group call flow functions
- Advnaced meeting functions and collaboration
- Instant messaging and presence
- Integrations with other tools, such as Outlook and Google

*36-month term

One Business with Webex - IP Voice
(from $23p/m)

For when only a handset is needed, supporting a variety of models for any requirement and environment

The subscription offers:

- DDI only presence including voicemail
- Active call control and features
- Group call flow functions
- Partnering with a pre-defined suite of IP deskphones and cordless DECT phones

*36-month term

PLUS 3 months FREE access on a 36-month term

*Subscription profiles are priced per user per month and are exclusive GST. One Business with Webex Mobile subscription available on 1, 24 or 36 month terms. One Business with Webex Softphone, Premium and IP Phone subscriptions are available on a 24 or 36 month term. Charges may apply if changes are made to profile subscriptions. Early termination fees and exit criteria apply. Find out more at one.nz/business/one-business

one.nz





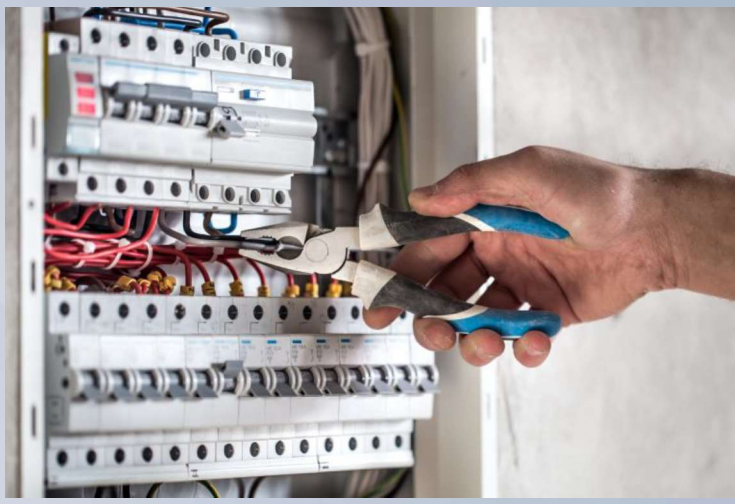


MASTERCRAFT®



Easily Said

Jason Gunn



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