GHB Sales Analysis

	FYE25	FYE26	+/-	08/20	FYE19
milestone HOMES	MILESTONE HOMES $74,361.88	MILESTONE HOMES $483,241.20	550%		
classic builders	CLASSIC BUILDERS $509,733.69	CLASSIC BUILDERS $471,526.41	-7.5%	$ 885K	
CAMBRIDGE HOMES	CAMBRIDGE HOMES $84,623.55	CAMBRIDGE HOMES $232,878.08	175%	$ 406K	$345K
navigation homes	NAVIGATION HOMES $581,134.41	NAVIGATION HOMES $147,327.62	-75%	$ 784K	$549K

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GHB Sales Analysis

	FYE25	FYE26	+/-	08/20	FYE19
Versatile	VERSATILE $865.366.23	VERSATILE $798,782.86	-7.7%	$ 602K	$586K
Latitude Homes	LATITUDE HOMES $2,188,037.76	LATITUDE HOMES $2,179,001.71	-0.4%	$ 1.16M	$807K
Jennian Homes	JENNIAN HOMES $1,738,821.51	JENNIAN HOMES $2,929,058.53	68%	$ 2.33M	$3.04M
Signature Homes	SIGNATURE HOMES $2.913.501.69	SIGNATURE HOMES $3,652,606.75	25%	$ 4.37M	$2.13M

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Signature current sales to May '26

FP & Location		Jan-26		Feb-26		Mar-26		FY2026 Q4			Apr-26		May-26		FY2027 YTD		
Franchise	Region	UC #	Smart Homes	UC #	Smart Homes	UC #	Smart Homes	UC #	Smart Homes	%	UC #	Smart Homes	UC #	Smart Homes	UC #	Smart Homes	%
Ceanel	NTH	0	0	3	1	5	2	8	3	38%	1	1	3	3	4	4	100%
SRL	ROD & NS	0	0	0	0	3	0	3	0	0%	0	0	1	0	1	0	0%
SCL	SCL	0	0	0	0	0	0	0	0	#DIV/0!	0	0	0	0	0	0	NA
Pritchard	WEST AKL	0	0	0	0	1	0	1	0	0%	0	0	0	0	0	0	NA
HBD	BOT & MAN	1	0	0	0	1	1	2	1	50%	1	0	0	0	1	0	0%
GBL	PAP & FRA	0	0	1	1	0	0	1	1	100%	0	0	1	1	1	1	100%
Vogue	BOP & COR	0	0	41	0	2	0	43	0	0%	5	0	0	0	5	0	0%
Parangon	WAI	2	0	8	2	22	1	32	3	9%	7	3	2	0	9	3	33%
Mizak	TAR	1	0	3	0	4	0	8	0	0%	5	1	2	0	7	1	14%
RAC	PN & MW	2	0	2	0	0	0	4	0	0%	1	0	3	0	4	0	0%
T & N	WLG	0	0	0	0	3	0	3	0	0%	2	0	0	0	2	0	0%
Airangi	NEL & TAS	3	2	4	3	15	1	22	6	27%	3	0	4	3	7	3	43%
BHC	North CHCH	1	0	1	1	0	0	2	1	50%	0	0	3	1	3	1	33%
MJB	South CHCH	2	1	5	4	5	2	12	7	58%	6	4	3	3	9	7	78%
CNR	Q/Lakes	0	0	3	0	0	0	3	0	0%	1	0	1	0	2	0	0%
Total		12	3	71	12	61	7	144	22	15%	32	9	23	11	55	20	36%

Last year	12	13	28	53	27	28	55
2022	27	32	101	160	41	55	96

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GHB Conference Updates

Jennian HOMES — Burleigh Heads – June

LATITUDE HOMES Affordable Quality - Easy Build. — Fiji - July

Signature HOMES — Shanghai - September

Versatile® — Nieu - October

navigation homes — Hamilton ~~Island~~ - November

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